Instructions: Compare all 4 boxes in each row. Do not analyze each word; just get a sense of each box.Score each of the four boxes in each row from most to least as it describes you: 4 = most, 3 = a lot, 2 = somewhat, 1 = least.

| Row 1 | A <br> Active <br> Variety <br> Sports <br> Opportunities <br> Spontaneous <br> Flexible | B <br> Organized <br> Planned <br> Neat <br> Parental <br> Traditional <br> Responsible | Warm C Helpful Friends Authentic Harmonious Compassionate | $\quad \mathbf{D}$ <br> Learning <br> Science <br> Quiet <br> Versatile <br> Inventive <br> Competent |
| :---: | :---: | :---: | :---: | :---: |
|  | Score | Score | Score | Score |
| Row 2 | E <br> Curious <br> Ideas <br> Questions <br> Conceptual <br> Knowledge <br> Problem Solver | F <br> Caring <br> People Oriented <br> Feelings <br> Unique <br> Empathetic <br> Communicative | Orderly On-time Honest Stable Sensible Dependable | Action Challenges Competitive Impetuous Impactful |
|  | Score | Score | Score | Score |
| Row 3 | I <br> Helpful <br> Trustworthy <br> Dependable <br> Loyal <br> Conservative <br> Organized | Kind J Understanding Giving Devoted Warm Poetic | K <br> Playful <br> Quick <br> Adventurous <br> Confrontive <br> Open Minded <br> Independent | L <br> Independent <br> Exploring <br> Competent <br> Theoretical <br> Why Questions <br> Ingenious |
|  | Score | Score | Score | Score |
| Row 4 | M <br> Follow <br> Rules <br> Useful <br> Save Money <br> Concerned <br> Procedural <br> Cooperative | Active <br> Free Winning Daring Impulsive Risk Taker | O <br> Sharing <br> Getting Along <br> Feelings <br> Tender <br> Inspirational <br> Dramatic | $\mathbf{P}$ <br> Thinking <br> Solving Problems <br> Perfectionistic <br> Determined <br> Complex <br> Composed |
|  | Score | Score | Score | Score |
| Row 5 | Q <br> Puzzles <br> Seeking Info <br> Making Sense <br> Philosophical <br> Principled <br> Rational | R <br> Social Causes Easy Going Happy Endings Approachable Affectionate Sympathetic | $\quad$ Exciting S Lively Hands On Courageous Skilful On Stage | Pride <br> Tradition <br> Do Things Right Orderly Conventional Careful |
|  | Score | Score | Score | Score |



If any of the scores in the colored boxes are less than 5 or greater than 20 you have made an error. Please go back and read the instructions.

| Greens |
| :---: |
| - Are innovative and logical |
| - Seek to understand the world |
| - Need to be competent |
| - Require intellectual freedom |
| - Are curious |
| - Question authority |
| - Push themselves to improve |
| - Seek perfection in play |
| - May become intellectually isolated |
| - Are slow to make decisions |
| - Value concise communication |
| - Look for intellectual stimulation |
| - Enjoy intriguing discussions |
| Are sometimes oblivious to emotions |
| - Are detached |
| - Believe work is play |
| - Are drawn to technical occupations |
| - Analyze and rearrange systems |
| - Focus on the future |
| - Bring innovation to society |

## Oranges

- Are free and spontaneous
- Are impulsive risk-takers
- Are active
- Are optimistic
- Resist commitment
- Can become virtuosos
- Thrive on crises
- Are drawn to tools
- Like to be the center of attention
- Have great endurance
- Are drawn to action jobs
- Need variety
- Are dynamic, animated communicators
- Are competitive
- Deal with the here and now
- Are bold in relationships
- Are generous
- Have difficulty finding acceptance
- Like to live in a casual atmosphere
- Bring excitement to society


## Golds

## Blues

- Are dutiful and stable
- Need to be useful
- Want to be self-sufficient
- Value organization
- Desire punctuality
- Schedule their lives
- Make and keep commitments
- Measure worth by completion
- Are goal-oriented
- Value rules
- Prepare for the future
- Are inclined to join groups
- Believe work comes before play
- Safeguard tradition
- Prefer order and cleanliness
- Are responsible and dedicated
- Are drawn to respected occupations
- Enjoy positions of authority
- Desire structure
- Bring stability to society
- Are in search of themselves
- Need to feel unique
- Must be true to themselves
- Look for symbolism
- Value close relationships
- Encourage expression
- Desire quality time with loved ones
- Need opportunities to be creative
- Compromise and cooperate
- Nurture people, plants and animals
- Look beyond the surface
- Share emotions
- Make decisions based on feelings
- Need harmony
- Are adaptable
- Are drawn to literature
- Are drawn to nurturing careers
- Get involved in causes
- Are committed to ideals
- Bring unity to society

